



2017 OAMES SUMMER CAMP Training Retreat for HME Billing Professionals

June 22, 2017 ♦ Quest Business Center, Columbus, OH

Sponsored by:



The OAMES Summer Camp is a mid-year event focused on Medicare issues that are affecting our members' billing and administrative functions. This annual training opportunity, scheduled between OAMES' spring and fall Medicaid seminars, helps HME providers get informed to tackle the most pressing Medicare issues facing their business.

The Summer Camp presentations include:

- **Living with Non-Assigned Claims; Andrea Stark – MiraVista LLC** There was a time when HME was about providing beneficial products and services to patients in need, but continued reimbursement cuts combined with skyrocketing regulation have hijacked that mission in recent years. As a result, submitting claims on a non-assigned basis is an increasing consideration for HME providers. This session is not about shifting the burden from providers to patients but rather understanding the rules of participation and assignment and leveraging them with a focus on the patient. Attendees will learn the benefits and consequences of non-assigned claims, proper technique for non-assigned, strategies for balancing compliance with patient service and profitability and avoiding common mistakes and hazards.
- **Give it to me straight, Doc: What Suppliers Need to Know about the Cures Act; Andrea Stark – MiraVista LLC** The 312-page Cures Act provides retroactive relief to many DME providers, but it is unlikely to be as simple as depositing the retroactive payments. Providers will need resources to **manually post** reprocessed claims, **retransmit** adjusted secondary claims and patient statements, and field customer service calls from **confused patients**. We need a plan. This session will examine the relevant sections of the Cures Act and provide insight on the latest word from CMS and MACs on how to manage this process. Some details include an analysis of the method, timing and amount of cash inflows from the retroactive delay provision, tips for staffing requirements associated with EOB posting, claims transmissions, and customer service and an understanding of the future effects on reimbursement.
- **Medicare Regulatory Update and CMS News; Mina Uehara—American Association for Homecare** Join us for an informative session on all of the hot regulatory issues impacting HME providers on the national level and what AAHomecare's regulatory team is doing to address them and ease the burden on HME providers. We'll hear the latest from Mina on a number of Medicare policy and CMS program integrity initiatives including RAC, CERT and SMRC audits, prior authorization, bidding relief, appeals backlog, QIC demonstration, Cures Act provisions affecting Medicaid,

and a number of other issues that AAHomecare is working on with the federal agency now led by HHS Secretary Tom Price, MD and CMS Administrator Seema Verma.

- **The 4 C's of Patient Collections: Change, Coach, Cater, and Collect; Jennifer Leon – Brightree** Are your patients still walking out the door with "free" equipment expecting not to pay? Join Jennifer to learn how to adopt best practices for patient collections. **CHANGE** the patient expectation and behavior and learn how to secure those assets without extra labor resources. **COACH** staff on why that's important and implement a companywide policy. **CATER** to your patient base by rolling out convenient payment features to create a better experience for your staff and the patient. Finally, **COLLECT** patient balances by securing AutoPAY on items such as recurring rentals and be consistent in this quest. Attendees will delve into the truth behind what is really needed in a strong, solid patient collections strategy and leave this session with ideas and tactics that will take the patient collections game to a whole new level.

Schedule

8:30 am	Registration and Continental breakfast
9:00 am	Welcome Announcements – Kam Yuricich, OAMES
9:15 am	Education Session – Jennifer Leon, Brightree
10:15 am	Break
10:30 am	Education Session – Andrea Stark, MiraVista LLC
12:00 pm	Lunch
12:45 pm	Education Session – Andrea Stark, MiraVista LLC
2:15 pm	Education Session—Mina Uehara, American Association for Homecare
3:15 pm	Wrap-up - Kam Yuricich
3:30 pm	Summer Camp Adjourns

Meeting Facility

Quest Business Center, 8405 Pulsar Place, Columbus (Polaris exit), 614.540-5540.

Directions: Directions to Quest will be emailed to all participants along with registration confirmation or go to www.quest-centers.com.

Two easy ways to register:

- 1) Register on-line at www.oames.org.
- 2) Fax or email the following form with credit card information to 614.467.2071; info@oames.org

Fees and Registration on next page.

If you have questions, contact Heidi at the OAMES office, 614.876.2424 or info@oames.org

REGISTRATION: OAMES 2017 Summer Camp—Training Retreat for HME Billing Professionals
June 22, 2017 ♦ Columbus, Ohio ♦ Quest Business Center (near Polaris)

REGISTRATION FEES

\$179 (after June 19, \$199)Member rate for first registrant
\$159 (after June 19, \$179)Member rate for additional registrants
\$259 (after June 19, \$279)Non-member rate per registrant

REGISTRATION POLICIES

- Registrants will receive registration confirmation and hotel directions from OAMES by email.
- Registration fee includes continental breakfast, beverage breaks, lunch and meeting materials.
- Refunds will be granted minus a \$25 processing fee per registrant until June 19, 2017.
- **No refunds will be issued after June 19, 2017. No shows will be billed. Attendee substitutions are welcome.**

REGISTRATION INFORMATION

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (_____) _____ Fax: (_____) _____

Name of Registrants: *(Please make a copy of this form for additional attendees.)*

1. _____ Title: _____

E-mail: _____

2. _____ Title: _____

E-mail: _____

3. _____ Title: _____

E-mail: _____

☐ Check here if you are disabled and require assistive services or have special dietary needs and food allergies. Please describe your needs in writing and enclose it with the registration form.

PAYMENT INFORMATION

Total Amount Enclosed: \$ _____

Payment method: ☐ Check ☐ VISA ☐ Mastercard ☐ AmEx

Account # _____ Exp. _____

Name on card: _____

Signature: _____ Date: _____

Return this form to Heidi Moss via fax: 614.467.2071 or email: info@oames.org